



Office of the Town Clerk
Diane M. Wilhelm

Registrar of Vital Statistics

Records Management Officer

Marriage Officer

TO: Supervisor Walter; Councilpersons Hubbard; Wooten; Dunleavy; Councilwoman Giglio; Maryann Tague, Purchasing; Ray Coyne, Recreation Department

FROM: Diane Wilhelm Town Clerk

DATE: August 8, 2016

RE: Bid for Recreation Brochure

12 bids was received and opened at 2:00 on August 8, 2016

Name

Bid Price

United Graphics, LLC
2916 Marshall Avenue
Mattoon, IL 61938
(217) 235-7161
K.abell@ugllc.net

See Attached

Kenyon Press, Inc.
1 Kenyon Press Drive
Sherburne NY 13460
(607) 674-9066
pauld@kenyonpress.net

Advanced Color Technology
28 Apricot Road
Mt. Sinai, NY 11766
(631) 231-0003
mark@advancedcolortechology.com

GBV Printing Services
44 Drexel Drive
Bayshore, NY 11706
(631) 231-7300
Ggingoeprestihelg.com

KB Offset Printing Inc.
3500 East College Avenue
Suite 1000
State College, PA 16801
lyndam@theprinters.com

When I opened this bid no bid proposal was enclosed

Searles Graphics
56 Old Dock Road
Yaphank, NY 11980
(631) 345-2202
Pam-young@searlesgraphics.com

All Island Media
1 Rodeo Drive
Edgewood, NY 11717
(631) 750-1229
Jenn.goodman@allislandmedia.com

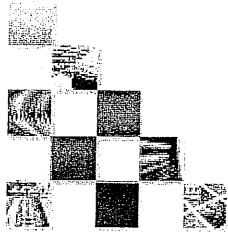
R&J Graphics
45 Central Avenue
Farmingdale, NY 11735
(631) 293-6611
richie@rjgraphicsinc.com

Atlantic Color Corp
14 Ramsey Road
Shirley NY 11967
(631) 345-3800
jcalandra@atalnticcolor.com

GraphiColor Corporation
3490 N. Mill Road
Vineland, NJ 08360
(856) 691-2507
graphemail@aol.com

Dove Direct Inc.
5601 Fulton Industrial Blvd
Atlanta, GA 30336
(404) 629-0122
dcoffee@dovedirect.com

Graphic Image
561 Boston Post Road
Milford, CT 06460
(203) 877-8787
jose@graphicimage.net



United Graphics LLC

2916 Marshall Ave
Mattoon, IL 61938-4912
Phone: (217) 235-7161
<http://www.ugllc.net/>

Quotation

30040

To:

Town of Riverhead NY
200 Howell Avenue
Riverhead, NY 11901-2596
Phone: (631) 727-3200

Date	8/1/16
Salesperson	Sean Bitting 7700
CSR	Kimberly Abell
Estimator	Zack Werkheiser

Dear Town of Riverhead NY

We want to thank you for this opportunity to bid on your upcoming project. At United Graphics, we take great pride in our printing and make sure that our customer's expectations are fully met.

United Graphics now has a complete line of fulfillment, including:

WAREHOUSING *PICK-AND-PACK* *E-COMMERCE* *CUSTOM PACKAGING* *DISTRIBUTION*

Please contact your sales representative or your customer service representative for any assistance.

Below Are Your Detailed Production Specifications for this Request

Description: Recreation Brochure (Spring/Summer)

Pages: 72 Pages + 4 Page Cover

Ink: Cover: 4/0 + Gloss Lamination
Text: 2/2 (PMS + K)

Size: Final Size: 5.5 x 8.5

Paper: Cover: 10 pt C1S Cover
Text: 50 lb Offset

Finishing: Saddlebind

Proofs: Digital proofs included for text and cover.

Prices:

Quantity	Prices	Per Addl 100
22,000	\$8,997.60	\$38.07

Weight: 5158 lbs

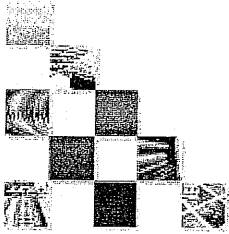
Freight: Shipping included to 11901 (Post Office) and any remaining to 11901 (Town of Riverhead).

Notes: Includes preparing brochures for domestic only, saturated/simplified mailing using Town of Riverhead's mailing permit and verifying at the Mattoon, IL Post Office. Brochures will be mailed from the Riverhead, NY Post Office. Must meet current USPS regulations. ADD FOR POSTAGE.

Accepted By: _____ Sign: _____ Date: _____

BLEEDS: The quote includes bleeds on the cover and does not include bleeds on the text, unless specified in the "Notes" section of the quote.
If bleeds are quoted, items that bleed must extend 1/8" past the trim edge, and items that do not bleed must be at least 1/8" away from the trim edge.
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Sales Tax not included. Subject to all standard trade customs. Prices Valid for 15 days.



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Version: 1

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Pages: 76 Pages + 4 Page Cover

Ink: Cover: 4/0 + Gloss Lamination

Text: 2/2 (PMS + K)

Size: Final Size: 5.5 x 8.5

Paper: Cover: 10 pt C1S Cover

Text: 50 lb Offset

Finishing: Saddlebind

Proofs: Digital proofs included for text and cover.

Prices:

Quantity	Prices	Per Addl 100
22,000	\$9,540.10	\$39.99

Weight: 5396 lbs

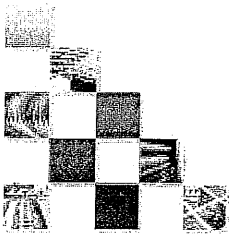
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United Graphics LLC

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Quotation

30040

Version: 2

To:

Town of Riverhead NY
200 Howell Avenue
Riverhead, NY 11901-2596
Phone: (631) 727-3200

Date	8/1/16
Salesperson	Sean Bitting 7700
CSR	Kimberly Abell
Estimator	Zack Werkheiser

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Below Are Your Detailed Production Specifications for this Request

Description: Recreation Brochure (Spring/Summer)

Pages: 80 Pages + 4 Page Cover

Ink: Cover: 4/0 + Gloss Lamination
Text: 2/2 (PMS + K)

Size: Final Size: 5.5 x 8.5

Paper: Cover: 10 pt C1S Cover
Text: 50 lb Offset

Finishing: Saddlebind

Proofs: Digital proofs included for text and cover.

Prices:	Quantity	Prices	Per Addl 100
	22,000	\$9,535.42	\$40.47

Weight: 5634 lbs

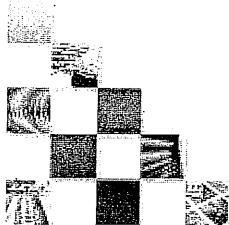
Freight: Shipping included to 11901 (Post Office) and any remaining to 11901 (Town of Riverhead).

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To:

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Date

8/1/16

Salesperson

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Kimberly Abell

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Description: Recreation Brochure (Fall/Winter)

Pages: 36 Pages + 4 Page Cover

Ink: Cover: 4/0 + Gloss Lamination

Text: 2/2 (PMS + K)

Size: Final Size: 5.5 x 8.5

Paper: Cover: 10 pt C1S Cover

Text: 50 lb Offset

Finishing: Saddlebind

Proofs: Digital proofs included for text and cover.

Prices:

Quantity	Prices	Per Addl 100
20,000	\$5,706.86	\$25.96

Weight: 2740 lbs

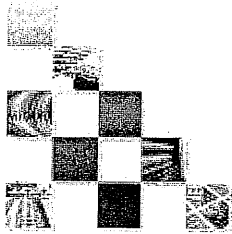
Freight: Shipping included to 11901 (Post Office) and any remaining to 11901 (Town of Riverhead).

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Quotation

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Version: 1

To:

Town of Riverhead NY
200 Howell Avenue
Riverhead, NY 11901-2596
Phone: (631) 727-3200

Date 8/1/16
Salesperson Sean Bitting 7700
CSR Kimberly Abell
Estimator Zack Werkheiser

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Description: Recreation Brochure (Fall/Winter)
Pages: 40 Pages + 4 Page Cover
Ink: Cover: 4/0 + Gloss Lamination
Text: 2/2 (PMS + K)
Size: Final Size: 5.5 x 8.5
Paper: Cover: 10 pt C1S Cover
Text: 50 lb Offset
Finishing: Saddlebind
Proofs: Digital proofs included for text and cover.
Prices:

Quantity	Prices	Per Addl 100
20,000	\$5,977.68	\$27.26

Weight: 2957 lbs

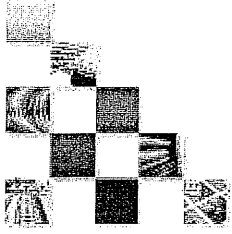
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Quotation

30047

Version: 2

To:

Town of Riverhead NY
200 Howell Avenue
Riverhead, NY 11901-2596
Phone: (631) 727-3200

Date	8/1/16
Salesperson	Sean Bitting 7700
CSR	Kimberly Abell
Estimator	Zack Werkheiser

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Below Are Your Detailed Production Specifications for this Request

Description: Recreation Brochure (Fall/Winter)
Pages: 44 Pages + 4 Page Cover
Ink: Cover: 4/0 + Gloss Lamination
Text: 2/2 (PMS + K)
Size: Final Size: 5.5 x 8.5
Paper: Cover: 10 pt C1S Cover
Text: 50 lb Offset
Finishing: Saddlebind
Proofs: Digital proofs included for text and cover.
Prices:

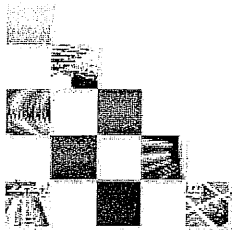
Quantity	Prices	Per Addl 100
20,000	\$6,591.29	\$29.74

Weight: 3173 lbs
Freight: Shipping included to 11901 (Post Office) and any remaining to 11901 (Town of Riverhead).
Notes: Includes preparing brochures for domestic only, saturated/simplified mailing using Town of Riverhead's mailing permit and verifying at the Mattoon, IL Post Office. Brochures will be mailed from the Riverhead, NY Post Office. Must meet current USPS regulations. ADD FOR POSTAGE.

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United Graphics LLC

2916 Marshall Ave
Mattoon, IL 61938-4912
Phone: (217) 235-7161
<http://www.ugllc.net/>

Quotation

30047

Version: 3

To:

Town of Riverhead NY
200 Howell Avenue
Riverhead, NY 11901-2596
Phone: (631) 727-3200

Date	8/1/16
Salesperson	Sean Bitting 7700
CSR	Kimberly Abell
Estimator	Zack Werkheiser

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Below Are Your Detailed Production Specifications for this Request

Description: Recreation Brochure (Fall/Winter)

Pages: 48 Pages + 4 Page Cover

Ink: Cover: 4/0 + Gloss Lamination

Text: 2/2 (PMS + K)

Size: Final Size: 5.5 x 8.5

Paper: Cover: 10 pt C1S Cover

Text: 50 lb Offset

Finishing: Saddlebind

Proofs: Digital proofs included for text and cover.

Prices:

Quantity	Prices	Per Addl 100
20,000	\$6,511.10	\$29.89

Weight: 3390 lbs

Freight: Shipping included to 11901 (Post Office) and any remaining to 11901 (Town of Riverhead).

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1 Kenyon Press Drive, Sherburne, New York 13460
(607) 674-9066, Fax (607) 674-4952 www.kenyonpress.net

CUSTOMER: Town of Riverhead
ADDRESS: 200 Howell Avenue, Riverhead, NY 11901
CONTACT: Mary Ann Tague
EMAIL: tague@townofriverheadny.gov
TEL:
DATE: 8/4/16

WE ARE PLEASED TO QUOTE ON THE FOLLOWING:

DESCRIPTION: Printing of Recreation Brochure

QUANTITY: Spring/Summer—22,000 Fall/Winter—20,000

SIZE: 5.375 x 8.25

NO. OF PAGES: see chart below, page count is TOTAL pages

STOCK/INK: Cover- 100# gloss text, 4/4
Interior- 50# white smooth uncoated offset, black + PMS

PRERESS: Kenyon Press will design/ layout brochure from supplied copy, photos or digital art. Copy must be supplied in Microsoft Word. Photos must be in a JPEG format and art must be in a professional level program. Kenyon Press will provide digital proofs and hard copy proofs for final approval by Town of Riverhead Project Manager.

BINDERY: saddlestitch, trim

MAILING: Pre-sort brochures by carrier route based on Zip Codes provided by Town of Riverhead.
Deliver to Town of Riverhead Post Office.
POSTAGE IS ADDITIONAL AND MUST BE PAID BY TOWN OF RIVERHEAD

PRICES:

Fall/Winter	40 pages	44 pages	48 pages	52 pages
20,000	\$6,936	\$7,294	\$7,904	\$8,223
*Prepress Services	\$2,400	\$2,640	\$2,880	\$3,120
Spring/Summer	76 pages	80 pages	84 pages	
22,000	\$10,386	\$11,073	\$11,414	
*Prepress Services	\$3,800	\$4,000	\$4,200	

***Prepress Services are in ADDITION to the print production costs.**

Quote is based on availability and market cost of paper price at time of delivery from mill. Delivery schedule to be mutually agreed upon. This quote will be valid for 30 days before becoming null and void. Terms- *TBD with submitted credit application.

If a credit card is used to charge any amount of the final invoice, we will add the credit card processing fees to the invoice amount.

This quotation includes and is subject to Printing Trade customs and the Terms and Conditions contained on the reverse side hereof and shall not be binding until signed by the Purchaser and accepted by an authorized representative of Kenyon Press. If this quotation is accepted by Purchaser and Purchaser's order form is used for that purpose, or as a supplement thereto, it is expressly understood and agreed that the Terms and Conditions and the Printing Trade Customs set forth herein shall prevail in so far as the Purchaser's order form may in any way conflict with or be an addition to the Terms and Conditions and Printing Trade Customs set forth herein. The issuance of such order by the Purchaser shall be deemed to incorporate by reference therein the terms and Conditions and the Printing Trade Customs set forth herein and shall constitute Purchaser's agreement thereto.

ACCEPTED BY _____
AUTHORIZED REPRESENTATIVE

SALESMAN

Paul DeMarco
KENYON PRESS



Our Eco-friendly facility is 94% hydro-power supplied. To learn more visit: <http://nrypa.gov/facilities/niagara.htm>



Advanced Color Technology, Inc.

175 Engineers Road
Hauppauge, NY 11788

631-231-0003

Fax: 631-231-0344

Email: advcolor@aol.com

TO: Town of Riverhead
ATTN: Mary Ann Tague (Town Purchasing Agent)

DATE: August 3, 2016

JOB DESCRIPTION: Recreational Brochure

QUANTITY: Spring/Summer – 22,000
Fall/Winter – 20,000

SIZE: 5 ½ x 8 ½

PAGES: Spring/Summer – 72 Pages + Cover OR 8- Pages + Cover
Fall/Winter – 36 Pages + Cover OR 48 Pages + Cover

SIDES: Cover - 4/4 & Text – 2/2

INK: Cover - 4 Color Process & Text – Black + PMS

PREP: Town to supply information on disk in either Word or InDesign (for type)
& JPEG's for photos. ACT to show digital hard copy proofs.

STOCK: Cover - 100# Coated Text & Text – 50# Offset Text

**Note – Bid did not indicate if cover was to be text or cover weight.
If cover weight needed an additional charge will apply.**

BINDERY: Saddle Stitch

MAILING: Set up for ECRWSS

DELIVERY: Included to Riverhead Post Office and partial to Riverhead Recreation Dept.

PRICES:

Spring/Summer 72 Page + Cover (22M) - \$11,100.00

Spring/Summer 80 Page + Cover (22M) - \$12,515.00

Fall/Winter 36 Page + Cover (20M) - \$7,325.00

Fall/Winter 48 Page + Cover (20M) - \$8,520.00

THANK YOU
MARK LEVINE



GBV
Printing Services

A Division of PPM Communication Group

Quotation

No: 47645

Date: 08/05/16

Ship To:

< Same as Bill To >

MARY ANN TAGUE
TOWN OF RIVERHEAD LONG ISLAND
200 HOWELL AVE
RIVERHEAD NY 11901

Acct No	Ordered by	Phone	P.O. No	Prepared by	Sales Rep	Ship Via
2045	MARY ANN TAGUE	631 727-3200 X 271	WALTER COLE	Gary	Gary Gingo	Van
Quantity	Description	Unit Price		Price		
	RECREATION DEPT. BROCHURES					
22,000	SPRING/SUMMER - 72 PAGES & COVER (36 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	662.27/M		14,570.00		
22,000	SPRING/SUMMER - 76 PAGES & COVER (38 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	702.27/M		15,450.00		
22,000	SPRING/SUMMER - 80 PAGES & COVER (40 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	742.27/M		16,330.00		
22,000	FALL/WINTER - 36 PAGES & COVER (18 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	505.45/M		11,120.00		
22,000	FALL/WINTER - 40 PAGES & COVER (20 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	545.45/M		12,000.00		
22,000	FALL/WINTER - 44 PAGES & COVER (22 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	585.45/M		12,880.00		
22,000	FALL/WINTER - 48 PAGES & COVER (24 origs) Paper Offset 50# Offset 5.5 x 8.5 Print Black+1C / Black+1C	625.45/M		13,760.00		
22,000	ADDITIONAL 4 PAGER (FALL OR SPRING/SUMMER) Paper Offset 50# Offset 11 x 8.5 Print Black+1C / Black+1C	40.00/M		880.00		

continued...

**GBV**

Printing Services

A Division of PPM Communication Group

Quotation**No: 47645****Date: 08/05/16**

Ship To:

Page 2

< Same as Bill To >

MARY ANN TAGUE
TOWN OF RIVERHEAD LONG ISLAND
200 HOWELL AVE
RIVERHEAD NY 11901

Acct. No	Ordered by	Phone	P.O. No	Prepared by	Sales Rep	Ship Via
2045	MARY ANN TAGUE	631 727-3200 X 271	WALTER COLE	Gary	Gary Gingo	Van
Quantity	Description	Unit Price		Price		
	RECREATION DEPT. BROCHURES					
	...continued					
	COVER PRINTS 4 COLOR SADDLE STITCHED PRICE INCLUDES MAIL PREP AND DELIVERY TO POST OFFICE & RECREATION OFFICE					

ESTIMATED BY GARY GINGO (631) 434-3399 X 102

PPM COMMUNICATION GROUP · 44 DREXEL DRIVE · BAY SHORE NY 11706 · (631) 231-7300



Town of Riverhead Bid – Recreation Department Brochure

5 ½ x 8 ½

Cover: 4/4 with bleeds, 100# coated cover

Inside Pages: 2/2 black and one PMS color on 50# white offset

Saddle Stitched

FALL/WINTER

20,000

36 pages - \$10,394

48 pages - \$11,499

SPRING/SUMMER

22,000

72 pages - \$17,273

80 pages - \$17,944

Includes design, proofreading, revisions and printing on a sheet-fed press. Includes color proofs provided to job originator. Also includes preparing mailing and taking to Riverhead Post Office using customer-supplied mailing breakdown. Also includes delivering extras to the Recreation Dept.

TRIMSIZ (Finish Size)	Page Counts	4/4 Full Bleed		Interior Stock to Bid Specs	QTY	Presort/AddressLabel/ Mail Prep / Bundle tags- ECR		USPS DDU delivery drops	Office/ Balance Copies	Design/Blue Lines/Proofs/ Color Keys		Price
		100lb Coated Cover	Saddle Bindery			Interior 2/2	Black + 1					
5.5x8.5	32 plus 4	YES	YES	Black + 1	20000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$5,532.66
5.5x8.5	36 plus 4	YES	YES	Black + 1	20000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$5,746.86
5.5x8.5	40 plus 4	YES	YES	Black + 1	20000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$5,959.80
5.5x8.5	44 plus 4	YES	YES	Black + 1	20000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$6,137.46
5.5x8.5	48 plus 4	YES	YES	Black + 1	20000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$6,315.12
Spring/Summer												
5.5x8.5	72 plus 4	YES	YES	Black + 1	22000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$7,688.52
5.5x8.5	76 plus 4	YES	YES	Black + 1	22000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$7,883.82
5.5x8.5	80 plus 4	YES	YES	Black + 1	22000	50# Offset	Black + 1	Yes	Deliver to Riverhead Rec	Yes		\$8,080.02

Difference
Breakdown=Press set up-4
Page increments
For added(4) pages (see
next column for per page
difference breakdown definition) Per Page pricing

*****	*****		
\$214.20	\$53.55	\$0.27	\$0.27
\$212.94	\$53.24	\$0.27	\$0.27
\$177.66	\$44.42	\$0.28	\$0.28
\$177.66	\$44.42	\$0.28	\$0.28
*****	*****		
\$195.32	\$48.83	\$0.32	\$0.32
\$196.20	\$49.05	\$0.32	\$0.32

Formula Example: 32 page with cover = \$5532.66
add 4 pages add 214.20 = \$ 5746.86

Vendor Name: R+J Graphics Inc.

SPRING/SUMMER

22,000 COPIES

TYPESET AND DESIGN

5.5 X 8.5 FINISHED SIZE

FRONT AND BACK COVER 4 COLOR OM 100# COATED TEXT

INSIDE PAGES 50# WHITE OFFSET BLACK PLUS 1 COLOR

SADDLE STITCHED

72 PAGE PLUS COVER=\$14,600.00 INK JET AND 3 WAFER SEALS ALL POSTAL
PAPER WORK FOR STANDARD BULK MAIL DEL TO RIVERHEAD POST
OFFICE AND OVERS TO THE RIVERHEAD RECREATION DEPT

72 PAGE PLUS COVER=\$13,200.00 ALL SPECS SAME AS ABOVE BUT BROKEN
DOWN IN CARRIER ROUTES FOR RESIDENTIAL DEL TO RIVERHEAD POST
OFFICE AND OVERS TO THE RIVERHEAD RECREATION DEPT

76 PAGE PLUS COVER=\$15,850.00 INK JET AND STANDARD MAIL

76 PAGE PLUS COVER=\$14,450.00 EVERY DOOR DIRECT

80 PAGE PLUS COVER=\$17,750.00 INK JET AND STANDARD MAIL

80 PAGE PLUS COVER=\$16,350.00 EVERY DOOR DIRECT

PLUS EXTRA PAGES MUST BE DONE IN 4 PAGE INCREMENTS AT \$200.00 PER
M, 4 PAGE SPREAD

FALL/WINTER

20,000 COPIES

36 PAGE PLUS COVER=\$8090.00 INK JET STANDARD MAIL

36 PAGE PLUS COVER=\$6590.00 EVERY DOOR DIRECT

48 PAGE PLUS COVER=\$9190.00 INK JET STANDARD MAIL

48 PAGE PLUS COVER=\$7990.00 EVERY DOOR DIRECT

PLUS EXTRA PAGES MUST BE DONE IN 4 PAGE INCREMENTS AT \$200.00
PER M PER 4 PAGE SPREAD

From the desk of...

RICHARD W. HARTMAN

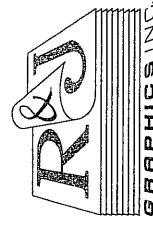
I Broke the BID DOWN

2 WAYS

① Ink jet + 3 wafer seals
send out standard Bull
Mail

② carrier routes in sacks
with route numbers +
Facing slips

* much cheaper + postage is
much cheaper *





14 Ramsey Road, Shirley, NY 11967 · 631.345.3800 · Fax 631.345.5304

Town of Riverhead Bid# Brochure 2016

July 28, 2016

4/4 Process 100# C2S cover with 50# offset 2/2 text trimmed to 5.5" x 8.5"

Spring/Summer	72pg	80pg
22,000	\$10,071.44	\$10,765.54
Additonal 1,000	\$428.24	\$458.16

Fall/Winter	36pg	40pg
20,000	\$6,049.46	\$6,366.58
Additional 1,000	\$204.68	\$219.65

Graphic Image

Bid Brochure 2016

Pricing

Spring / Summer 22,000 Copies

	Price
72 Pages + Cover	\$10,180.00
76 Pages + Cover	\$10,665.00
80 Pages + Cover	\$11,150.00

Add Pages Above 80 Pages	\$475.00
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Fall / Winter 20,000

36 Pages + Cover	\$6,380.00
40 Pages + Cover	\$6,780.00
44 Pages + Cover	\$7,080.00
48 Pages + Cover	\$7,380.00

Add Pages Above 48 Pages	\$510.00
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Dove Direct Inc.,



5601 Fulton Industrial Blvd.,

Atlanta, GA 30336

w: www.dovedirect.com

N: Darrell L Coffee

E: dcoffee@dovedirect.com

P: 404-629-0122

F: 404-346-2019

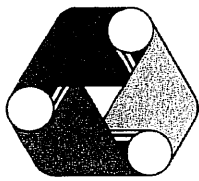
COMPANY NAME:	Town of Riverwood, NY
CONTACT:	Mary Ann Tague
PHONE NUMBER:	631 727-3200
EMAIL:	tague@townofriverheadny.gov
JOB NAME:	Printing of Recreation Brochure
QUOTE DATE:	8/8/2016
QUOTE NUMBER:	7142016 DLC

QUOTE SUMMARY

PRESORTING	\$	504.00
DATA PRODUCTION	\$	75.00
ADDRESS LISTS	\$	-
LIST MAINTENANCE	\$	-
HP 10000 PRINTER	\$	78,758.00
XEROX PRINTERS	\$	-
ADDRESS LABELING	\$	-
FOLDING	\$	-
INSERTING	\$	-
POLYBAGGING/SHRINK WRAPPING	\$	-
BINDERY	\$	4,130.00
ADDITIONAL SERVICES	\$	966.00
POSTAGING	\$	12,096.00
RELATED SERVICES FOR POSTAGE	\$	50.00
PICKUP/DELIVERY SERVICES	\$	5,600.00
MINIMUM SERVICE CHARGES (EXCLUDING PRINTING)	\$	-
TOTAL	\$	102,179.00

NOTES:

42,000 pcs x .288 = \$12,096.00-Carrier Route / 22,000 Spring Brochure-20,000 Fall Brochure



GraphiColor

3490 NORTH MILL ROAD
VINELAND INDUSTRIAL PARK
VINELAND, NJ 08360-1594
856-691-2507 • FAX 856-696-3229
TOLL FREE 800-552-2507

QUOTATION

Quotation No: **59082**
Quotation Date: **8/3/2016**
Sales Rep: **BOB STENGER, SR**

**TOWN OF RIVERHEAD
DIANE WILHELM
200 HOWELL AVENUE
RIVERHEAD, NY 11901**

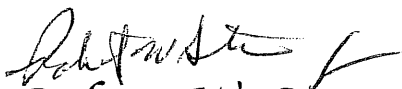
Phone #: **(631) 727-3200**
Fax #:

Job Description: **RECREATION BROCHURE FALL/WINTER - 36 PAGE PLUS COVER
COVER - PRINTS FOUR COLOR PROCESS TWO SIDES - BLEEDS
TEXT - PRINTS TWO COLORS (BLACK & PMS COLOR) TWO SIDES - NO BLEEDS
OUTPUT FROM SUPPLIED PRINT READY FILE
IMPOSITION AND IRIS COLOR PROOFS INCLUDED
CUT, FOLD AND STITCH FROM 8 1/2 X 11 TO 5 1/2 X 8 1/2
THEN PREPARE FOR CARRIER ROUTE MAILING**

Component:	4 PAGE COVER - 4/4			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	4	Back: 4
Stock Desc:	GCU GLOSS COVER	Color:	WHITE	Bleed: Yes BWT: 100
Component:	4 PAGE TEXT - 2/2			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	2	Back: 2
Stock Desc:	SMOOTH OFFSET	Color:	WHITE	Bleed: No BWT: 50
Component:	32 PAGE TEXT - 2/2			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	2	Back: 2
Stock Desc:	SMOOTH OFFSET	Color:	WHITE	Bleed: No BWT: 50
Quantity	Price			
20,000	\$ 7,125.00			

Comments: **PRICE INCLUDES PREPARATION FROM SUPPLIED PRINT READY FILE
FOB: DESTINATION **NO OVERS****

**PLEASE NOTE POSTAGE COST IS NOT INCLUDED IN ABOVE PRICES.
ALL POSTAGE MUST BE PAID OR DEPOSITED PRIOR TO MAIL DROP AT POST OFFICE.**


Robert W. Stenger III

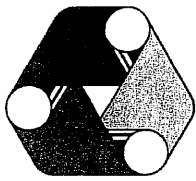
Estimator

Signature

Date

AUTHORITY TO PROCEED

PLEASE NOTE: This quotation will be valid for 30 days from the given date. We will adhere to a specified delivery date provided that the client adheres to the schedule in supplying us with all needed materials for the job in returning approved proofs and blueline. We reserve the right to ship overruns or underruns not to exceed 10% with proper adjustment in price. Rush jobs requiring overtime will incur additional cost to this quotation. Prices quoted do not include any applicable sales tax. See trade customs on reverse side.



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VINELAND INDUSTRIAL PARK
VINELAND, NJ 08360-1594
856-691-2507 • FAX 856-696-3229
TOLL FREE 800-552-2507

QUOTATION

Quotation No: **59083**
Quotation Date: **8/3/2016**
Sales Rep: **BOB STENGER, SR**

**TOWN OF RIVERHEAD
DIANE WILHELM
200 HOWELL AVENUE
RIVERHEAD, NY 11901**

Phone #: **(631) 727-3200**
Fax #:

Job Description: **RECREATION BROCHURE FALL/WINTER - 48 PAGE PLUS COVER
COVER - PRINTS FOUR COLOR PROCESS TWO SIDES - BLEEDS
TEXT - PRINTS TWO COLORS (BLACK & PMS COLOR) TWO SIDES - NO BLEEDS
OUTPUT FROM SUPPLIED PRINT READY FILE
IMPOSITION AND IRIS COLOR PROOFS INCLUDED
CUT, FOLD AND STITCH FROM 8 1/2 X 11 TO 5 1/2 X 8 1/2
THEN PREPARE FOR CARRIER ROUTE MAILING**

Component:	4 PAGE COVER - 4/4				
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	4	Back:	4
Stock Desc:	GCU GLOSS COVER	Color:	WHITE	Bleed:	Yes
				BWT:	100
Component:	48 PAGE TEXT - 2/2				
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	2	Back:	2
Stock Desc:	SMOOTH OFFSET	Color:	WHITE	Bleed:	No
				BWT:	50
Quantity	Price				
20,000	\$ 8,140.00				

Comments: **PRICE INCLUDES PREPARATION FROM SUPPLIED PRINT READY FILE
FOB: DESTINATION **NO OVER****

**COST PER ADDITIONAL PAGE OVER 48 PAGE = \$160.00 PER PAGE
*MUST BE IN 4 PAGE INCREMENTS***

**PLEASE NOTE POSTAGE COST IS NOT INCLUDED IN ABOVE PRICES.
ALL POSTAGE MUST BE PAID OR DEPOSITED PRIOR TO MAIL DROP AT POST OFFICE.**

Robert W. Stenger III

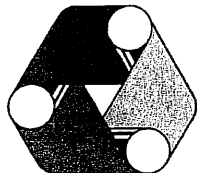
Estimator

Signature

Date

AUTHORITY TO PROCEED

PLEASE NOTE: This quotation will be valid for 30 days from the given date. We will adhere to a specified delivery date provided that the client adheres to the schedule in supplying us with all needed materials for the job in returning approved proofs and blueline. We reserve the right to ship overruns or underruns not to exceed 10% with proper adjustment in price. Rush jobs requiring overtime will incur additional cost to this quotation. Prices quoted do not include any applicable sales tax. See trade customs on reverse side.



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VINELAND INDUSTRIAL PARK
VINELAND, NJ 08360-1594
856-691-2507 • FAX 856-696-3229
TOLL FREE 800-552-2507

QUOTATION

Quotation No: **59084**
Quotation Date: **8/3/2016**
Sales Rep: **BOB STENGER, SR**

**TOWN OF RIVERHEAD
DIANE WILHELM
200 HOWELL AVENUE
RIVERHEAD, NY 11901**

Phone #: **(631) 727-3200**
Fax #:

Job Description: **RECREATION BROCHURE SPRING/SUMMER - 72 PAGE PLUS COVER
COVER - PRINTS FOUR COLOR PROCESS TWO SIDES - BLEEDS
TEXT - PRINTS TWO COLORS (BLACK & PMS COLOR) TWO SIDES - NO BLEEDS
OUTPUT FROM SUPPLIED PRINT READY FILE
IMPOSITION AND IRIS COLOR PROOFS INCLUDED
CUT, FOLD AND STITCH FROM 8 1/2 X 11 TO 5 1/2 X 8 1/2
THEN PREPARE FOR CARRIER ROUTE MAILING**

Component:	4 PAGE COVER - 4/4			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	4	Back: 4
Stock Desc:	GCU GLOSS COVER	Color:	WHITE	Bleed: Yes BWT: 100
Component:	8 PAGE TEXT - 2/2			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	2	Back: 2
Stock Desc:	SMOOTH OFFSET	Color:	WHITE	Bleed: No BWT: 50
Component:	64 PAGE TEXT - 2/2			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	2	Back: 2
Stock Desc:	SMOOTH OFFSET	Color:	WHITE	Bleed: No BWT: 50
Quantity	Price			
22,000	\$ 11,885.00			

Comments: **PRICE INCLUDES PREPARATION FROM SUPPLIED PRINT READY FILE
FOB: DESTINATION **NO OVERS****

**PLEASE NOTE POSTAGE COST IS NOT INCLUDED IN ABOVE PRICES.
ALL POSTAGE MUST BE PAID OR DEPOSITED PRIOR TO MAIL DROP AT POST OFFICE.**

Robert W. Stenger III
Robert W. Stenger III

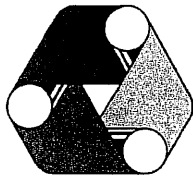
Estimator

Signature

Date

AUTHORITY TO PROCEED

PLEASE NOTE: This quotation will be valid for 30 days from the given date. We will adhere to a specified delivery date provided that the client adheres to the schedule in supplying us with all needed materials for the job in returning approved proofs and blue-line. We reserve the right to ship overruns or underruns not to exceed 10% with proper adjustment in price. Rush jobs requiring overtime will incur additional cost to this quotation. Prices quoted do not include any applicable sales tax. See trade customs on reverse side.



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VINELAND, NJ 08360-1594
856-691-2507 • FAX 856-696-3229
TOLL FREE 800-552-2507

QUOTATION

Quotation No: **59085**
Quotation Date: **8/3/2016**
Sales Rep: **BOB STENGER, SR**

**TOWN OF RIVERHEAD
DIANE WILHELM
200 HOWELL AVENUE
RIVERHEAD, NY 11901**

Phone #: **(631) 727-3200**
Fax #:

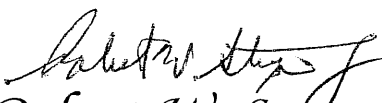
Job Description: **RECREATION BROCHURE SPRING/SUMMER - 80 PAGE PLUS COVER
COVER - PRINTS FOUR COLOR PROCESS TWO SIDES - BLEEDS
TEXT - PRINTS TWO COLORS (BLACK & PMS COLOR) TWO SIDES - NO BLEEDS
OUTPUT FROM SUPPLIED PRINT READY FILE
IMPOSITION AND IRIS COLOR PROOFS INCLUDED
CUT, FOLD AND STITCH FROM 8 1/2 X 11 TO 5 1/2 X 8 1/2
THEN PREPARE FOR CARRIER ROUTE MAILING**

Component:	4 PAGE COVER - 4/4			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	4	Back: 4
Stock Desc:	GCU GLOSS COVER	Color:	WHITE	Bleed: Yes BWT: 100
Component:	80 PAGE TEXT - 2/2			
Finished Size:	5 1/2 X 8 1/2	Ink Color(s) Front:	2	Back: 2
Stock Desc:	SMOOTH OFFSET	Color:	WHITE	Bleed: No BWT: 50
Quantity	Price			
22,000	\$ 12,410.00			

Comments: **PRICE INCLUDES PREPARATION FROM SUPPLIED PRINT READY FILE
FOB: DESTINATION **NO OVER****

**COST PER ADDITIONAL PAGE OVER 80 PAGE = \$150.00 PER PAGE
*MUST BE IN 4 PAGE INCREMENTS***

**PLEASE NOTE POSTAGE COST IS NOT INCLUDED IN ABOVE PRICES.
ALL POSTAGE MUST BE PAID OR DEPOSITED PRIOR TO MAIL DROP AT POST OFFICE.**


Robert W. Stenger III

Estimator

Signature

Date

AUTHORITY TO PROCEED

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When I opened this bid for the recreation brochure there was NO bid proposal enclosed

KB Offset Printing Inc.
3500 East College Avenue
Suite 1000
State College, PA 16801
lyndam@theprinters.com